



MEASURABLE  
RESULTS.  
***EVERY TIME.***





# INSIGHTFUL

## **Results-Driven Management Strategies**

Solomon Bruce Consulting's organizational management consultants combine keen, honed insights with results-driven strategies to provide ideal solutions for your business. Drawing on our real-world experience, we help businesses of all sizes achieve their goals through customized, pragmatic consulting engagements that produce measurable outcomes.

## **Our Services**

Adhering to the highest standards and best practices gleaned from public and private business, military discipline, academia, and the art of systems engineering, we work closely with you and your team to customize pragmatic yet creative ways to achieve success.



***Areas of expertise include:***

**Organizational Consulting**

Organizational management is fundamental to an environment that supports continuous improvement of individuals and their organizations. Let us help you achieve maximum effectiveness, efficiency, results and profits.

**Supply Chain Management**

We help streamline efficiency and quality. Lean supply chain management is now widely adopted by financial institutions, retailers, health care and many segments of the services industry. It can work for you, too.

**Career and Outplacement Advisory Services**

Be the best prepared candidate when seeking a new role or career. Our resume development, market research, and interview technique coaching coupled with professional career guidance assure that you maximize each opportunity.



# EVERY TIME.

## **Government Contract Procurement Strategies**

We share our proven process with companies and individuals seeking an understanding of local, state and federal government procurement processes that will aid in preparing quotations, bids, and proposals related to obtaining government purchase orders and contracts.

## **Executive Career Development and Mentoring**

Our experienced consultants have many years of mentoring and leadership experience helping entry level individuals and seasoned, experienced executives address challenges in today's fast paced, dynamic, ever changing work place. Our mentoring ensures that you have the tools, skills and abilities to succeed.

## **Expert Witness Support**

Solomon Bruce Consultants possess considerable experience working with top law firms in delivering a robust level of expert witness support. Our work has resulted in substantial verdicts for our clients.

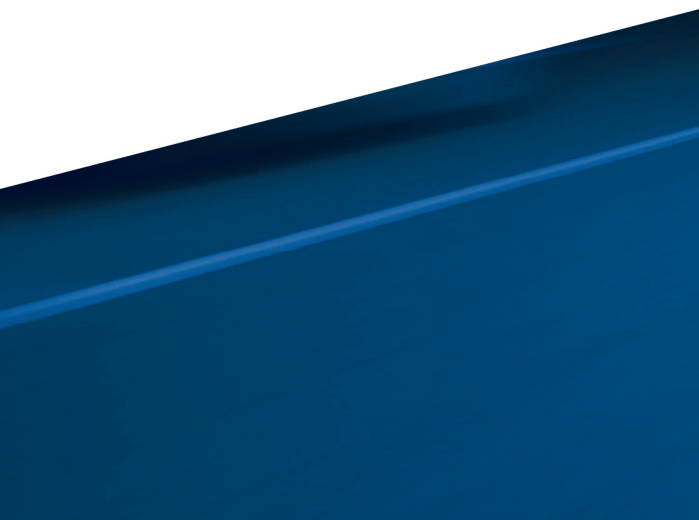


## CUSTOMIZED SOLUTIONS. *EVERYTIME.*

Principles and methodologies are the foundation of long-term, sustainable growth. We are a professional management advisory services practice with a dedication to excellence in consulting services for business, government, industry and academia. Relationship-based, we build a foundation of trust to assure a secure, dynamic environment for personal, professional and institutional growth.

- Using our proven methodology, we identify simple root causes of seemingly complicated problems then develop simple yet elegant long-term solutions.
- After reviewing your organization and how it functions, we rigorously analyze your industry and competitors.
- Then, our team formulates end-to-end strategies that will give you the competitive advantage you need. We design each approach to achieve your specific goals and objectives.

These practices are based on proven principles that have been developed, refined and perfected for many years. You can expect a collaborative approach, with focus on responsiveness. Our powerful, synergistic solutions deliver measurable results.



## Managing Principal



Joe Michels, Ph.D., P.E., C.P.L. founded Solomon Bruce Consulting in 2007 to help businesses and organizations optimize their situations by providing the same level of strategic thinking and

business processes that Fortune 500 firms receive. Dr. Michels guides the firm using a wealth of experience and expertise gleaned from military senior officer leadership and having served as a former university business school Dean at Montana State University-Billings. While a Colonel in the U.S. Air Force for over three decades, he worked a host of supply chain management and organizational process matters. Dr. Michels earned his Ph.D. in Industrial Engineering from Texas A&M University.

He is a licensed Professional Engineer in the States of Texas and Montana. He also holds additional graduate degrees from the Naval War College, University of Oklahoma, University of Southern California as well as an undergraduate degree from Weber State University.



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